



## Leadership in Data Management and Storage

# Dedicated to Your Success Now and Into the Future

### Company Snapshot

**\$5.5 Billion Revenue**  
11,500+ employees,  
115+ offices

**#1 Branded Storage OS**  
NetApp ONTAP<sup>1</sup>

**#4 World's Best Multinational**  
Workplaces 2015<sup>2</sup>

### Our Company

Leading organizations worldwide count on NetApp for software, systems and services to manage and store their data. Customers value our teamwork, expertise and passion for helping them succeed now and into the future.

### Our Culture

Creating a model company is at the heart of everything we do. This means delivering value to each community we serve: customers, shareholders, employees, partners, and neighbors.

We are committed to living our core values:

- Trust and Integrity
- Leadership
- Simplicity
- Adaptability
- Teamwork
- Go Beyond
- Get Things Done

The strength of our culture means that we attract the industry's best to work for our customers' success. As a result, we've earned 13 consecutive years on the FORTUNE "100 Best Companies to Work For<sup>®</sup>" list.

### Our Customers

Since our inception in 1992, NetApp has helped enterprises of all sizes achieve a competitive edge by enabling them to innovate faster and more affordably than their competitors.

Globally, service providers support more than a billion customers with services built on NetApp. Media companies push the limits of imagination and performance with the help of NetApp.

Internet companies keep pace with data growth and demand for new services by using our flexible storage architecture. Gaming companies use NetApp storage to gain first-mover advantage. Banks and financial giants trust NetApp to store, maintain, protect, and serve their business-critical data.

### Our Technology and Expertise

We focus our innovation to meet our customers' most challenging data needs. They recognize the value of our best-in-class integration and commitment to openness. Our knowledge and skills help them envision, deploy and evolve their IT environments.

Our vision for a data fabric that seamlessly connects different management environments and clouds guides our innovation.

### NetApp Data Management and Storage Solutions

#### Corporate Data Centers



#### Cloud Data Centers



#### Shared Storage Infrastructure

Clustered Data ONTAP  
for shared infrastructure

#### Dedicated Storage Solutions

Flash Arrays  
for ultra-high performance

E-Series  
for price/performance at scale

StorageGRID<sup>®</sup>  
for web-scale object storage



1. IDC Worldwide Quarterly Enterprise Storage Systems Tracker 2016 Q1, June 2016 (Open Networked Enterprise Storage Systems revenue)  
2. Copyright © 2015 GREAT PLACE TO WORK<sup>®</sup> INSTITUTE, INC.

## Our Solutions

Clustered Data ONTAP provides the data control customers need in a single platform that spans the local office to the data center to the cloud.

Our broad flash portfolio includes hybrid and ultra-high performance flash arrays that accelerate business operations and improve our customers' experience.

Our big data solutions simplify the management of massive, fixed-content storage systems.

Our E-Series systems help customers meet the demanding performance and capacity requirements of dedicated workloads.

Our professional services experts help customers simplify their IT infrastructure, boost efficiency and flexibility and advance IT to support business goals.

## Our Partnerships

We form lasting partnerships with the industry's best reseller, application, infrastructure, consulting, and cloud service provider partners with one goal in mind: the success of our customers. Global enterprises, local businesses, and government installations look to NetApp and our ecosystem of partners to help maximize the business value of their IT investments.

## Our Services and Support

Professional services teams from NetApp and our partners offer assessment, design, and implementation services that help customers optimize their IT environments. These experts help customers deploy new capabilities with confidence. Our highly responsive NetApp Global Support organization supplies systems, processes, and people wherever they are needed to provide continuous operation in complex and critical environments.

## Some of Our World-Class Partners



### Contact Us

We have 115+ offices. To find the one closest to you, visit [www.netapp.com/us/contact-us](http://www.netapp.com/us/contact-us).

### Americas

NetApp  
495 East Java Drive  
Sunnyvale, CA 94089  
USA  
Tel: 408 822 6000

### U.S. Public Sector

NetApp  
1921 Gallows Road  
Suite 600  
Vienna, VA 22182  
USA  
Tel: 703 918 7200

### Europe / Middle East / Africa

NetApp B.V.  
Boeing Avenue 300  
1119 PZ SCHIPHOL-RIJK  
The Netherlands  
Tel: +31 0 20 503 9600

### Asia Pacific

NetApp Singapore Pte Ltd  
1 Temasek Avenue  
#08-01, Millenia Tower  
Singapore 039192  
Tel: +65 6496 3500